

## February 7, 2022

New York Bus Sales LLC is pleased to announce the promotion of Jeremy Johnston to the position Director of Sales. Paul Daniels, who has held that post the past two years, will move into a senior advisory role with the company.

Jeremy has been the Sales Manager for New York Bus Sales for the past year, overseeing a staff of five sales representatives who cover the entire Upstate New York area. Jeremy's long history with the company starts with him as an On the Road service technician, then promoted to Sales Representative in the Rochester area, becoming the Blue Bird Northeast Regional Sales Manager finally returning to be the Sales Manager in NY. That experience coupled with his great organizational skills and willingness to learn the behind-the-scenes duties of a sales organization led to his logical move to his new position.

In this new role, Paul will concentrate on helping New York Bus Sales navigate the ever-changing school bus industry landscape. As EV school buses become the dominant product in school transportation over the next several years, Paul will be an advocate for the industry and help shape the EV market and all that comes with it like our new state of the art EV centric facility opening in Batavia later this year. Paul's 29 years of school bus industry experience in rolls from Sales Coordinator to General Manager will help bring an all-encompassing perspective to the policies and procedures necessary for our continued success.

Congratulations and good luck to both Jeremy & Paul!